



May 1, 2009

Dear Valued Customer:

Over the past few months, we have had numerous conversations with customers regarding the economy and how it is driving everyone to be more competitive, lean, and forward thinking. It is in that spirit that **National Sales Company has decided to forge a new relationship with the Milwaukee Valve Company**, a major manufacturer of gate, globe, check, ball, and butterfly valves throughout the world. Without a fully committed stocking distributor partner in the area, Milwaukee Valve has had difficulty being a viable competitive option for the St. Louis mechanical and commercial plumbing contractor...this will no longer be the case.

Milwaukee Valve:

- **Domestically manufactures a majority of their valve line near Madison, WI.** They strongly encourage contractor customers to visit the plant to witness their quality in manufacturing first hand.
- **Understands the reality of the need for high quality, global manufacturing.** This has lead to a strategic global plan that includes:
 - A wholly owned manufacturing plant in Tonglu China
 - Consistent presence of US engineering staff
 - Total control over product design specifications for both domestic and overseas manufacturing
- **Has local representation with Jeff Kiefer**, a mainstay valve expert in the St. Louis market. He has already ensured that Milwaukee Valves will be highly specified.
- **Is the largest supplier of bronze valves to the United States Navy** (submarines, warships, etc.). The same manufacturing and quality process for Navy valves is utilized for the valves your company would install on your projects.

We will be incorporating the Milwaukee Valve product line into our inventory over the next few months. Our outside salespeople will be presenting the product to your company soon.

Best Regards,

Leonard Knese – President
National Sales Company

Mark Miller – Vice President Sales & Marketing
National Sales Company