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NATIONAL SALES COMPANY OPENS NEW EDWARDSVILLE, IL LOCATION

August 27, 2008 (Edwardsville, IL)—Illinois facilities and contractors now have easier access to pipe, valves, fittings and HVAC equipment and parts with the opening of the new National Sales Company store in Edwardsville, Illinois.

This is the third location for the 63 year old distributor who is headquartered in St. Louis, Missouri and currently operates locations both in St. Louis City and O’Fallon, Missouri.

National Sales Company opened its doors in Illinois with an official ribbon cutting ceremony attended by customers, union officials, local dignitaries and employees on August 7th. Guests were able to tour the facility which features the latest in warehouse technology.

The Edwardsville location will offer the same core services and products that are available throughout the National Sales Company network. Some of the featured product lines include: Nibco valves, Anvil Gruvlok and fittings, Conbraco Backflow, Transair Piping Systems, Mueller copper, B-Line hangers and support products, Viega ProPress (copper and stainless) and PEX, Westinghouse/Gibson/Mammoth HVAC equipment. Additional services available from National Sales Company include a knuckle boom crane truck, job site storage, storeroom management, and emergency on call and delivery.

The Edwardsville location serves as a pick up and will call facility with “hot shot” delivery available. This focus supports the core business philosophy of National Sales Company which is to provide quality products and services to the tradesmen and service technicians of the St. Louis metro area.

“The opening of Edwardsville is more than a new branch, it’s a statement that we believe in the continued growth of this area and in the people we serve,” said Len Knese, president of National Sales Company. ” Mark Miller, vice president of sales and marketing noted that “National Sales Company has aggressive growth plans for the future...stay tuned!”

The Edwardsville location will be managed by Tim “Smitty” Smith and is located at: 22 Gateway Commerce Center Drive West, #101, Edwardsville, IL 62025 – just north of the intersection of Illinois Highway 111 and 270. The phone is (618) 797-7800.

For more information visit National Sales Company’s website at www.nationalsalesco.com.

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